

Pickleball Lincoln, Inc.
Meeting of the Board of Directors
Home of Joel Houston, 6700 Anns Ct, Lincoln NE
68516 Monday October 2nd, 2023. 7:00 P.M. Agenda

Opening

1. Call the Meeting to Order – President Joel Houston

Present:

1. Joel
 2. Jamie
 3. Bill
 4. Cindy
 5. Nick
-
2. Minutes from the meeting of August 29th, 2023 (to be distributed at the meeting)
 3. Agenda
 - a. Call for additions to the agenda
 - i. **No additions**
 - b. Action Item: Approve the Agenda
 - i. **Approved: Unanimous**
 4. Action Item: Ratify Email Votes
 - a. **Winter Speedway schedule - ratified Email vote - Approved: Unanimous**

GENERAL TOPICS

Board Updates

- Adding board members for January - Cindy
 - **Discussed adding a probationary period for new board member appointees**
- Board member for Drop-in play/ memberships - Bill

- Wanted to make sure there is a board member position dedicated to memberships on JoinIt and ensure benefits are felt by non-tournament members (Leagues, RRs, and Drop-In)
 - 335 members have dropped out of due paying memberships (~25%)
- Proposed developing a survey asking if/how we're meeting the needs of our members and send it out, after board approval
 - Send survey to PLI members, Playtime scheduler and tournament players
 - Will create draft and send it out to board members for approval, then to UNL faculty to copyedit the phrasing, sent through PLI Channels upon approval
 - APPROVED: Unanimous

Financial Updates

- From Mike: "The only item that is new on these statements is the account receivable from Venmo for participant fees for the tournament. The cash has not been transferred into the bank account but will be shortly. By booking the receivable, we can reflect the fees in the revenue for the tournament this month. When the cash arrives into the bank account, the only effect will be to remove the account receivable."
 - No updates or changes

Tournaments and Scheduling

- Vote to require PLI membership to play at Speedway - Joel
 - This was previously in effect, removed from discussion
- Pink'd Tournament updates - Cindy
 - At 125 unique players registered, up to 9 sponsors present
 - Needing more women players
- Review samples of Pickleball Players Network league software. They are wanting to host leagues in Lincoln and manage the players (Screenshots attached) - Joel
 - Proposed eliminating "invite only" RR events across all events and venues
 - No Vote taken
 - Proposed running a test league for a 4 or 6 weeks in the afternoon
 - No vote taken, will continue talking to Adam (the PPN rep)

Fundraising and Court Development

- Discuss what to do with Corporate Games using equipment. We have a rental policy created last year - Joel
 - The Corporate games used all the PLI equipment and cardboard both without permission or payment.
 - Joel will reach out to his corporate games contact and request a rental payment

- Update on Parks and Rec conversion planning. They are doing on site drawings now and need meetings to refine the plans - Joel
 - Will use center isle for Eden, Ballard will be set up like Peterson
 - Bill suggested calling the folks in Grand Island to see their opinion on how wide the isle should be

- Discuss Speedway court rental format. Our contract gives us the ability to reserve courts hourly - Joel
 - Only 1 RR in the winter schedule currently. Organizing via email and not PTS is favored, just need to know the schedule for setup/teardown of nets
 - Create GMail calendar invites to organize scheduler

Communications and Outreach

- Discuss the new website and plan to get it online - Joel
 - Review after the tournament

- Discuss using One Cause software to schedule events, organize fundraising, even possibly registration for events - Joel
 - Brought to the board's attention, will

- Print your Cause Proposal and Vote (See attached) - Nick
 - Motion to set up the Store with expenses not to exceed \$300 - Unanimous

Meeting Ajourned by Joel

Submitted,
 Nick Ehmcke
 Secretary

Pickleball Lincoln, Inc.
Balance Sheet
As of September 30, 2023

	<u>Sep 30, 23</u>	<u>Sep 30, 22</u>	<u>\$ Change</u>
ASSETS			
Current Assets			
Checking/Savings			
103 · Checking Account, Operati...	20,535.50	64,336.64	-43,801.14
105 · Checking Account, New C...	1,202.63	60,350.52	-59,147.89
Total Checking/Savings	21,738.13	124,687.16	-102,949.03
Other Current Assets			
160 · Investment - Operations	141,000.00	0.00	141,000.00
165 · Investment - Courts	159,000.00	0.00	159,000.00
Total Other Current Assets	300,000.00	0.00	300,000.00
Total Current Assets	321,738.13	124,687.16	197,050.97
Other Assets			
175 · Receivable - Venmo	8,083.11	0.00	8,083.11
Total Other Assets	8,083.11	0.00	8,083.11
TOTAL ASSETS	<u>329,821.24</u>	<u>124,687.16</u>	<u>205,134.08</u>
LIABILITIES & EQUITY			
Equity			
300 · Fund Balance, Operating	60,904.33	64,361.52	-3,457.19
330 · Fund Balance, New Courts	119,618.17	871.59	118,746.58
Net Income	149,298.74	59,454.05	89,844.69
Total Equity	329,821.24	124,687.16	205,134.08
TOTAL LIABILITIES & EQUITY	<u>329,821.24</u>	<u>124,687.16</u>	<u>205,134.08</u>

Pickleball Lincoln, Inc.
Statement of Revenue and Expenses
September 2023

	Sep 23	Jan - Sep 23
Ordinary Income/Expense		
Income		
360 · Activity Donations	189.00	3,975.75
375 · Banners	0.00	600.00
400 · Donations	0.00	1,510.00
410 · Give to Lincoln	0.00	108,360.77
411 · Miscellaneous Income	0.00	15.85
420 · Membership Annual Dues	1,098.62	12,852.28
430 · Skills/Drills/Lessons	1,144.00	3,765.00
460 · Equipment Rental	0.00	525.00
Total Income	2,431.62	131,604.65
Expense		
640 · Insurance	0.00	1,672.80
645 · Maintenance	220.86	2,994.37
650 · Miscellaneous	0.00	50.10
660 · Nets/Repairs	1,080.24	1,080.24
675 · Software	58.00	876.91
677 · Special Events Costs	0.00	184.46
680 · Stripe Processing	74.52	864.06
682 · Venmo Processing Fee	0.00	104.85
685 · Supplies, Office	30.87	253.89
Total Expense	1,464.49	8,081.68
Net Ordinary Income	967.13	123,522.97
Other Income/Expense		
Other Income		
1000 · Suspense	0.00	-131.42
404 · Lifetime Membership		
405 · Lifetime Memberships	0.00	13,625.00
407 · Lifetime Expenses	0.00	-1,567.17
805 · Venmo Processing - Lifetime	0.00	-57.58
Total 404 · Lifetime Membership	0.00	12,000.25
860 · Tournament(s)		
861 · Fire & Ice Tournament		
862 · Fire and Ice Tournament Fees	0.00	6,751.00
864 · Fire and Ice Sponsor Fees	0.00	4,600.00
864.5 · Participant Awards	0.00	-4,300.00
865 · Fire and Ice Expense	0.00	-4,802.57
866 · PayPal Fee	0.00	-67.54
Total 861 · Fire & Ice Tournament	0.00	2,180.89

Pickleball Lincoln, Inc.
Statement of Revenue and Expenses
September 2023

	<u>Sep 23</u>	<u>Jan - Sep 23</u>
869 · May Day Melee		
870.5 · Participant Fees	-40.00	4,740.00
871 · Participant Awards	0.00	-671.19
871.5 · Sponsorships	0.00	600.00
872 · Processing Fees	0.00	-99.08
869 · May Day Melee - Other	0.00	-2,002.19
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Total 869 · May Day Melee	-40.00	2,567.54
875 · Sweet Spot		
870 · Sponsor	0.00	1,000.00
876 · Participant Fees	0.00	1,645.00
877 · PayPal Fees	0.00	-51.53
878 · Snacks, Sandwiches, etc.	0.00	-194.27
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Total 875 · Sweet Spot	0.00	2,399.20
Total 860 · Tournament(s)	-40.00	7,147.63
890 · Interest	0.57	584.46
895 · Rock N Roll Rally		
896 · Participant Fees	0.00	450.00
899 · Processing Fees	0.00	-13.35
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Total 895 · Rock N Roll Rally	0.00	436.65
900 · Pickled Pink/Rock & Roll Rally		
902 · Participant Fees	8,263.11	8,293.11
904 · Sponsorships	1,200.00	1,200.00
908 · Processing Fees	-6.54	-7.63
910 · Expenses - Balls, Etc.	-3,747.28	-3,747.28
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Total 900 · Pickled Pink/Rock & Roll Rally	5,709.29	5,738.20
Total Other Income	5,669.86	25,775.77
Net Other Income	5,669.86	25,775.77
Net Income	<u><u>6,636.99</u></u>	<u><u>149,298.74</u></u>

Print Your Cause Proposal

Costs: \$199/year, with \$30 for a 1-time embroidery file format creation fee.

Example Store: <https://shop.printyourcause.com/campaigns/DCLA>

Proposed Items for the PLI Store:

1. Waterbottle - <https://app.printyourcause.com/products/LWB202>
 - a. \$27.50 to \$35
2. Coffee Tumbler - <https://app.printyourcause.com/products/STM621>
 - a. \$21.75 - \$27
3. T-Shirt - <https://app.printyourcause.com/products/NL6010>
 - a. \$17.70 to \$25
4. Women's T-Shirt - <https://app.printyourcause.com/products/NL6710>
 - a. \$16.50 - \$25
5. Long-Sleeve - <https://app.printyourcause.com/products/NL6071>
 - a. \$23.20 to \$30
6. Sweatshirt - <https://app.printyourcause.com/products/G12500>
 - a. \$32.50 to \$45
7. Cap (w/ Embroidery) - <https://app.printyourcause.com/products/C911>
 - a. \$13.90 to \$20
8. Rally Towel - <https://app.printyourcause.com/products/PT48>
 - a. \$12.50 to \$20
9. Tote Bag - <https://app.printyourcause.com/products/BG406>
 - a. \$14.60 to \$25
10. Columbia Fleece Vest - <https://app.printyourcause.com/products/163926>
 - a. \$50.50 to \$65