

Pickleball Lincoln, Inc.
Meeting of the Board of Directors
Home of Joel Houston, 6700 Anns Ct, Lincoln NE
68516 Monday November 6th, 2023. 7:00 P.M. Agenda

Opening

1. Call the Meeting to Order – President Joel Houston

Present:

Cindy

Joel

Bill

Jamie

Nick

2. Minutes from the meeting of October 2nd, 2023 (to be distributed at the meeting)
 - a. **Minutes approved - Unanimous**

3. Agenda
 - a. Call for additions to the agenda
 - i. **No additions**
 - b. Action Item: Approve the Agenda
 - i. **Approved**

4. Action Item: Ratify Email Votes --NA

GENERAL TOPICS

Other Updates

- Lisa White Q&A - first hour
 - Doing Well: New players and indoor play, tournament functioning
 - Membership cards / QR Cards in Orange boxes

Financial Updates

- See attached documents

- Cindy had some questions about the tournament revenues. Checks are still coming, so the numbers will adjust over the coming weeks. Review numbers at next meeting.
- CD's Maturing in Nov -
 - Use of the funds are pushed out at least 6 months with the construction timeline -- Voted to roll the funds into another 3 month CD, Passed Unanimous

Tournaments and Scheduling

- Winter Scheduling underway Nov 1 - Bill
 - Looking at bringing in a physical training coach to examine players for balance and strength.
 - Jamie suggested creating a more broad health fair and rent out booths, combine with tournaments?
- Report for Leage software and selecting trial facilitator - Jamie
 - Some concerns about letting them own the data and give away member's info. Hefty cut and huge price hike required to cashflow after speedway's cut. Recommended not to pursue

Fundraising and Court Development

- Designing permanent signage for PLI at Peterson Park with Rivers Metals - Jamie
 - Found a fabricator, but need a design before getting a price.
 - Need to determine what the sign would say and if we want to pursue a more artistic sign or stay with the city's template
- Police report about the continued vandalism at Ballard Park - Joel
 - Nets cut again at Ballard Park, have a police report number, but unlikely to catch anyone without cameras.
- Review City Park drawings/ conversion plans - Joel
 - Reviewed drawings and designs for Ballard, Eden, and Densmore. Will assign Court numbers
 - Discussed changing Peterson park back to a 1 paddle rack waiting system
- AED fundraising and implementation by Tracy List - Mis.
 - Joel will check with LPR to see if it's a liability issue for storing in the boxes. It's possible Bryan would pay for refurbished units. Regardless, want to have an AED + training at each tournament or organized events. Might need to require RR coordinators AED trained.

Communications and Outreach

- A brief presentation of new functionality identified for the new website - Joel
 - What will that look like and what will that improve for PLI.

- Urged the necessity to be able to schedule and accept payment on the new website. Would allow PLI to negotiate additional private courts usage agreements. Centralized location for all locations and payments.
- PLI Interest Survey, verbage and scope - Bill
 - Reviewed questions, will combine all questions into a single survey. If possible, will send out through Mail Chimp. After edits, will send out to the board for approval
- PLI Banner program doc - Cindy
 - Reviewed proposed document. Joel asked to make some changes prior to final approval.
- Print your Cause Store is Live - Nick
 - <https://shop.printyourcause.com/campaigns/PickleballLincolnStore>
 - Joel will send out the first promotional email tonight. Discussed a black-Friday sale for prices. Wait on any promotional deals until reviewing the popularity.

Board Updates

- Board of Directors process regarding PLI ByLaws - Bill
 - Discussed the pros and cons of board appointments coming from the board or vote from PLI Members. No vote or recommendations given
- Board Roles - Cindy
 - Reformatted an old operations manual to assign core board functions. By assigning roles, hoping to identify holes and opportunities for new board members. Wanted input for what roles and responsibilities are currently being fulfilled by whom.
- Board duties given to outside entities - Joel
 - MOTION: In the best interest of Pickleball Lincoln and therefore the greater good of pickleball in Lincoln, I move no duties of the board be given to others outside the board without being first voted on for approval by the Pickleball Lincoln Board of Directors.
 - Did not move forward in a motion

Meeting adjourned by Joel

Submitted by Nick Ehmcke, Secretary

Pickleball Lincoln, Inc.
Statement of Revenue and Expenses
October 2023

	Oct 23	Jan - Oct 23
Ordinary Income/Expense		
Income		
360 · Activity Donations	215.00	4,190.75
375 · Banners	0.00	600.00
400 · Donations	0.00	1,510.00
410 · Give to Lincoln	0.00	108,360.77
411 · Miscellaneous Income	0.00	15.85
412 · Round Robin	35.00	35.00
420 · Membership Annual Dues	2,120.00	14,973.66
430 · Skills/Drills/Lessons	200.00	3,965.00
460 · Equipment Rental	0.00	525.00
Total Income	2,570.00	134,176.03
Expense		
640 · Insurance	0.00	1,672.80
645 · Maintenance	220.29	3,346.08
650 · Miscellaneous	-40.00	10.10
660 · Nets/Repairs	0.00	1,080.24
675 · Software	0.00	876.91
677 · Special Events Costs	0.00	184.46
680 · Stripe Processing	145.79	1,011.23
682 · Venmo Processing Fee	0.00	104.85
685 · Supplies, Office	30.87	284.76
Total Expense	356.95	8,571.43
Net Ordinary Income	2,213.05	125,604.60
Other Income/Expense		
Other Income		
1000 · Suspense	0.00	0.00
404 · Lifetime Membership		
405 · Lifetime Memberships	0.00	13,625.00
407 · Lifetime Expenses	0.00	-1,567.17
805 · Venmo Processing - Lifetime	0.00	-57.58
Total 404 · Lifetime Membership	0.00	12,000.25
860 · Tournament(s)		
861 · Fire & Ice Tournament		
862 · Fire and Ice Tournament Fees	0.00	6,751.00
864 · Fire and Ice Sponsor Fees	0.00	4,600.00
864.5 · Participant Awards	0.00	-4,300.00
865 · Fire and Ice Expense	0.00	-4,802.57
866 · PayPal Fee	0.00	-67.54
Total 861 · Fire & Ice Tournament	0.00	2,180.89

Pickleball Lincoln, Inc.
Statement of Revenue and Expenses
October 2023

	<u>Oct 23</u>	<u>Jan - Oct 23</u>
869 · May Day Melee		
870.5 · Participant Fees	0.00	4,740.00
871 · Participant Awards	0.00	-671.19
871.5 · Sponsorships	0.00	600.00
872 · Processing Fees	0.00	-99.08
869 · May Day Melee - Other	0.00	-2,002.19
	<u>0.00</u>	<u>2,567.54</u>
Total 869 · May Day Melee	0.00	2,567.54
875 · Sweet Spot		
870 · Sponsor	0.00	1,000.00
876 · Participant Fees	0.00	1,645.00
877 · PayPal Fees	0.00	-51.53
878 · Snacks, Sandwiches, etc.	0.00	-194.27
	<u>0.00</u>	<u>2,399.20</u>
Total 875 · Sweet Spot	0.00	2,399.20
900 · Pickled Pink/Rock & Roll Rally		
902 · Participant Fees	480.00	9,223.11
903 · Participant Awards	-200.00	-200.00
904 · Sponsorships	4,200.00	5,400.00
908 · Processing Fees	-15.70	-36.68
910 · Expenses - Balls, Etc.	-3,245.94	-6,993.22
	<u>1,218.36</u>	<u>7,393.21</u>
Total 900 · Pickled Pink/Rock & Roll Rally	1,218.36	7,393.21
Total 860 · Tournament(s)	1,218.36	14,540.84
890 · Interest	0.00	584.46
Total Other Income	<u>1,218.36</u>	<u>27,125.55</u>
Net Other Income	<u>1,218.36</u>	<u>27,125.55</u>
Net Income	<u><u>3,431.41</u></u>	<u><u>152,730.15</u></u>

Pickleball Lincoln, Inc.
Balance Sheet
As of October 31, 2023

	<u>Oct 31, 23</u>	<u>Oct 31, 22</u>	<u>\$ Change</u>
ASSETS			
Current Assets			
Checking/Savings			
103 · Checking Account, Operati...	32,050.02	67,514.71	-35,464.69
105 · Checking Account, New C...	1,202.63	70,224.02	-69,021.39
Total Checking/Savings	33,252.65	137,738.73	-104,486.08
Other Current Assets			
160 · Investment - Operations	141,000.00	0.00	141,000.00
165 · Investment - Courts	159,000.00	0.00	159,000.00
Total Other Current Assets	300,000.00	0.00	300,000.00
Total Current Assets	333,252.65	137,738.73	195,513.92
TOTAL ASSETS	<u>333,252.65</u>	<u>137,738.73</u>	<u>195,513.92</u>
LIABILITIES & EQUITY			
Equity			
300 · Fund Balance, Operating	60,904.33	64,361.52	-3,457.19
330 · Fund Balance, New Courts	119,618.17	871.59	118,746.58
Net Income	152,730.15	72,505.62	80,224.53
Total Equity	333,252.65	137,738.73	195,513.92
TOTAL LIABILITIES & EQUITY	<u>333,252.65</u>	<u>137,738.73</u>	<u>195,513.92</u>